

# What is the Difference Between Digital Customer Engagement and Digital Customer Experience?

When it comes to digital interactions, it's important to distinguish between two key concepts: digital customer engagement and digital customer experience.

# **Digital Customer Engagement**

Digital Customer Engagement refers to how a company interacts and communicates with its customers digitally. It involves using various digital channels, like social media and websites, to understand, engage with, and enhance the customer experience. Digital customer engagement is about building relationships and leveraging technology to meet customer needs and expectations.

# **Digital Customer Experience**

Digital customer experience refers to customer satisfaction with a company's digital touchpoints and interactions. The digital customer experience encompasses a customer's entire journey through a company's digital platforms, such as websites, mobile apps, and online support channels. It aims to provide a seamless, user-friendly, and valuable experience at every stage of the customer's digital interactions.



### **Customer Experience Statistics**

- 1. 66% of customers **expect companies to understand** their needs.
- 2. Customers will spend more if they know they'll receive excellent service.
- 3. Customer-centric companies are **60% more profitable** than companies that aren't.

-Hubspot

# **Optimize Digital Strategies**

Understanding the distinction between these two concepts is crucial for companies looking to optimize their digital strategies and improve the way they connect with their customers. By focusing on both digital customer engagement and digital customer experience, businesses can create meaningful interactions and deliver exceptional value in the digital realm.

## Effortless Engagement and more.

Learn how to enhance your Digital Customer Engagement and improve the Digital Customer Experience with intuitive tools. Our team of experts is ready to guide you through the process, making customer engagement more effortless than ever.

### **Customer Engagement Fact:**

**85% of agents** agree that engaged customers are more likely than ever to share positive and negative experiences.

- Hubspot



